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**BROTHER INTERNATIONAL CORPORATION**

December 1, 2025

Dear Brother Partner:

Like many companies manufacturing products overseas, we continue to face significant and sustained cost increases driven by ongoing Tariff impacts. Throughout the past year, we have worked diligently to minimize the effect of these rising costs on our partners and the markets we serve. While we have absorbed as much of these increases as possible, we must now implement additional price adjustments to address the remaining pressures caused by Tariffs on products produced in Asia.

Effective **February 1, 2026**, prices will increase by 5.0%-15.0% on selected products within the Business Machine Division with the average increase approximately 8.0%.

This adjustment will be applied consistently across all channels in which we operate. In anticipation of this change, we will closely monitor purchase orders to prevent larger-than-usual, or "buy-in", orders preceding the price adjustment. Please continue to work with your Brother Authorized Distributor(s) for placing orders, questions, or addressing any concerns.

We understand that changes of this nature may require planning and adjustment on your part. We sincerely appreciate your continued partnership and understanding as we navigate these cost challenges together. This decision has been made with careful consideration and with a continued commitment to delivering the quality, reliability, and innovation you expect from us.

Thank you for your ongoing support and for the trust you place in our team and our products. Please feel free to contact us with any questions or concerns.

Sincerely,

Robert A. Poseno

Vice President of Sales, Business Machine Group