

September 9, 2025

CONFIDENTIAL

IMPORTANT ANNOUNCEMENT

Business Partner Group

Dear Valued Canon Distributor,

We want to inform you of upcoming price increases effective November 1, 2025.

The federally imposed tariff increases continue to affect our cost of goods. As a result of the most current tariff announcements, we must adjust our prices accordingly. Please understand that this decision was not made lightly. We will be as proactive as possible to keep you informed of any relevant developments.

Price increases will be implemented on Distributor pricing and MSRP for most imagePROGRAF large-format printers, ink and media.

The rate of price increase will range from approximately 3% to 5% for both Distributor prices and MSRP.

Updated Distributor price lists reflecting the new pricing effective November 1, 2025 on impacted products will be available prior to October 1, 2025.

Thank you for your understanding, continued support and partnership with Canon U.S.A. Please contact your Canon sales representative with any questions.

Sincerely,

Mason Olds
EVP & Business Partner Group President
Business Partner Group Canon U.S.A., Inc.